



# **Jewelry & Gems at Auction: The Definitive Guide to Buying & Selling at the Auction House & on Internet Auction Sites**

*Antoinette Matlins, Jill Newman*

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**Everything you need to know before you buy?or sell?gems and jewelry at auction.**

A source of expert guidance to help you enter today's fastest-growing marketplace for gems and jewelry. This definitive guide to buying and selling at auction covers both the unique risks and opportunities to be found?how to make a profit on yesterday's treasures or find a valuable treasure of your own.

Entertaining, informative and packed with tips from an "insider," this practical, easy-to-understand guide makes available?for the first time?detailed information on:

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  - - Colored gemstones
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  - - Gold and platinum
- Design and style: Great jewelry periods and great jewelers
- Special concerns when buying and selling on Internet auction sites
- How to avoid the pitfalls when buying and selling at auction
- What auctions do guarantee, and how to protect yourself against what they don't
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