



# An Introduction to Theories of Personality (5th Edition)

*B. R. Hergenhahn, Matthew Olson*

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This widely adopted introduction to theories of personality summarizes the major theories and assumes that the best understanding of personality derives from a variety of viewpoints. Thus, theories representing the psychoanalytic, sociocultural, trait, learning, sociobiological, and existential-humanistic paradigms are offered as different-- yet equally valid ways of approaching the study of personality.



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