



Financing Real Estate Investments For Dummies

Ralph R. Roberts, Chip Cummings

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Your practical guide to scoring cash to fuel your real estate investments

Want to be a smart, successful real estate investor? This no-nonsense guide contains everything you must know to make the right choices about financing your investments — from the various options available and the impact on cash flow to the tax implications and risk factors involved. You also get tried-and-true tips for surviving a down market and using current investments to finance future ones.

- A crash course in real estate financing — understand standard terms and concepts, learn the various sources of investment capital, and gather all essential facts and figures
- Weigh your options — decide which type of financing is best for your circumstances and incorporate it into your real estate investing plan
- Finance residential properties — evaluate residential loan programs, navigate the loan application and processing, and handle the closing
- Invest in commercial properties — know the different property types, choose the one that meets your investment goals, and discover unique sources for financing
- Tap into unconventional sources — discover the pros and cons of "hard money," capitalize on seller financing, partner to share risk and equity, and invest on the cheap with no-money-down deals

Open the book and find:

- Real-world advice on financing without tying up all your capital
- How to get prequalified or preapproved for a loan
- Questions to ask your lender upfront
- Ways to avoid common beginner blunders
- How to protect your personal assets from investment risks
- Bargain-hunting hints for low-cost loans
- Strategies for surviving a credit crunch
- Ten pre-closing steps you must take



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